

Shop Gandy!
Marketing and Business
Support Guide



# Dear Gandy business owner:

Road construction can present challenges for businesses. But with the right information, proper coordination and strategic planning, your business can not only endure the process, but also prosper.

The Shop Gandy! business support campaign is a partnership between the South Tampa Chamber of Commerce, Greater Tampa Chamber of Commerce, St. Petersburg Area Chamber of Commerce, Greater Brandon Chamber of Commerce, and the Tampa Hillsborough Expressway Authority created to help market and promote Gandy businesses before, during and after construction of the Selmon Extension roadway project.

# **Shop Gandy!** features include:

- Highlighting Gandy businesses on partners' social media networks providing access to hundreds of potential new followers and customers.
- Opportunities for Gandy businesses to host Chamber events, with participation from local businesses and community stakeholders, at no cost to the businesses.
- Complimentary #ShopGandy branded items such as signs and car magnets designed to encourage Tampa Bay residents to Shop Gandy!
- And much more all to be found via the www.ShopGandy.com website.

This Shop Gandy! marketing and business support guide offers additional strategies and techniques designed to help your business navigate construction impacts. While road construction may pose temporary challenges, completion of the Selmon Extension will alleviate traffic congestion on Gandy Boulevard and create greater capacity and access to Gandy-corridor businesses.

Please be sure to review the Construction Resource section of this guide for a list of contacts best suited to answer questions concerning construction schedules, Shop Gandy! or other matters.

On behalf of our Shop Gandy! partners, thank you for all you do each and every day to make our community prosper.

Sincerely,

Joe Waggoner

CEO, Tampa Hillsborough Expressway Authority

# **Marketing Tips**

Below are marketing tips created by the Shop Gandy! business support campaign for Gandy businesses to use to encourage customers, residents and visitors to **#ShopLocal** at your Gandy business before, during and after construction of the Selmon Extension.

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#### Host Chamber Networking Events at No Cost to Your Business

Our Chamber partners have opportunities throughout the year for Gandy businesses to volunteer as the host location for various events. Gandy businesses may choose to provide a giveaway, coupon or promotional items for the event (but there is no obligation to do so.) By hosting a Chamber event at your business location, you will receive maximum exposure as well as the opportunity to share information about your business with Chamber members, community leaders and potential customers. To learn more about these opportunities or to volunteer as a host location, please email info@ShopGandy.com.

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#### Share Your Business's Specials, Promotions and Holiday Gift Ideas on the Shop Gandy! Website

Do you have a weekly special or an item that you think would be great for customers to give as a gift during the Holidays? On the Shop Gandy! website, businesses can highlight specials and gift ideas on the calendar. Shoppers, residents and potential new customers can visit the calendar, at www.ShopGandy.com/calendar to learn more about these specials and gift ideas. To have your special and/or gift ideas placed on the calendar, please email info@ShopGandy.com.

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#### **Request Free Shop Gandy! Promotional Items**

Gandy businesses can request car magnets, window clings and yards signs from the Shop Gandy! business support website at www.ShopGandy.com or by emailing info@ShopGandy.com.

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#### Create a Giveaway

Businesses can increase their online traction and in-store foot traffic with current and prospective customers by creating a giveaway. Giveaways do not have to be expensive or large items but should be something of interest to customers. Examples include a gift card for a small amount to your business or a free beverage. Businesses can promote these giveaways on their social media channels and use the **#ShopGandy** hashtag to allow the Shop Gandy! campaign partners to repost, creating access to a larger audience. Businesses can also email giveaway details to info@ShopGandy.com and it will be posted on the Shop Gandy! website calendar and also pushed out to our partners so they too can continue to help promote your business.



#### Send Out a Weekly or Monthly E-mail Blast or Newsletter

Businesses can engage current customers during construction by sending out a weekly or monthly email blast or newsletter. The Shop Gandy! business support campaign has created content that you can copy and paste to include in your electronic publications. Businesses are also encouraged to use the **#ShopGandy** hashtag in their electronic newsletters and social media posts to inform Shop Gandy! campaign partners and Chambers of the happenings at each business to facilitate reposting on their social media channels and sharing in their newsletters. For questions, please email info@ShopGandy.com.

# **Marketing Tips**

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#### Capitalize on Hashtags

The Shop Gandy! business support campaign has created **#ShopGandy** to allow customers, chamber partners and other businesses to easily identify which Gandy businesses are participating in the campaign and to assist in driving attention to Gandy businesses. You can use **#ShopGandy** to notify the campaign about your posts and allow for ease in reposting and sharing on our Shop Gandy! partners' social media channels.

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#### **Encourage Friends, Customers & Shop Gandy! Partners to Follow You**

Invite your friends, family and current customers to "Like" and follow your social media platforms. Remember that no one can like your page if they don't know it exists. Please email info@ShopGandy.com and our Shop Gandy! partners will follow and "Like" all of your social media channels.

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#### Interact with Followers and Respond to Comments and Review

It is important to interact with followers on your social media platforms. Be sure to respond to all comments, both positive and negative. Thank your happy customers for sharing, and address any unhappy customers' complaints. Followers appreciate the interaction and often times a negative comment or review can be turned into a positive one after receiving a response from the business. The Shop Gandy! website has a place for testimonials where Gandy businesses can share their customers' positive experience and a "Gandy Businesses in the News" section to highlight media mentions. To share these experiences with the Shop Gandy! campaign, please email info@ShopGandy.com.

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#### Give People a Reason to Follow You

Social media users have thousands of options to follow and like on various social media platforms. It is important to have your business and your brand stand apart from the competition by creating content that followers cannot find anywhere else such as how-to video guides or live webinars. Contests and giveaways are another great way to encourage current followers to interact with your business and also draw in new followers and customers. Gandy businesses can share contest information with Shop Gandy! by either using the **#ShopGandy** hashtag or emailing info@ShopGandy.com.



#### **Expand Your Social Media Presence with Our Help**

It can be challenging to create meaningful and informative social media posts and tweets. Shop Gandy! business support campaign has created content that Gandy businesses can easily replicate or copy and paste onto their own social media posts. Please visit <a href="https://www.ShopGandy.com/socialmedia">www.ShopGandy.com/socialmedia</a> to learn more about social media tips to help expand your online presence, drive customers to your business and to provide ongoing social media assistance and ideas.

# **Automobile Services**

#### **Avis and Budget Car Rental**

4644 W Gandy Blvd. (813) 831-7219

#### **German Auto Service**

4601 W Gandy Blvd. (813) 835-0600

#### **Tampa Bay Prestige Auto Sales**

4621 W Gandy Blvd. (813) 898-2259

#### **Enterprise Rent-A-Car**

4602 W Gandy Blvd. (813) 831-5330

#### **Shaver Auto Sales**

4617 W Gandy Blvd. (813) 644-7233

#### Woody's Auto Sales

4601 W Gandy Blvd. (813) 837-3431

#### Jiffy Lube

4316 W Gandy Blvd. (813) 839-8227

#### **Simplistic Fabrications and Collisions**

4617 W Gandy Blvd. (813) 831-5178

#### **West Coast Body Shop**

4601 W Gandy Blvd. (813) 962-8900

# Beauty and Health

#### **Aspen Dental**

3680 W Gandy Blvd. (813) 609-0944

#### **Daba Nails**

4644 W Gandy Blvd. (813) 839-1770

#### **Elite Barbershop**

4707 W Gandy Blvd. (813) 805-6663

#### **Hair Max**

4475 W Gandy Blvd. (813) 832-4919

#### **Lilly Health Spa**

4644 W Gandy Blvd. (831) 831-1519

# Men's Health Center Florida LLC

4707 W Gandy Blvd. (813) 489-6342

#### **Nation Nails**

4473 W Gandy Blvd. (813) 805-0901

# **South Tampa Voice Therapy**

4707 W Gandy Blvd. (813) 728-6601

### **The Hair Genius**

4707 W Gandy Blvd. (813) 445-1415

#### **Bliss Nails**

3642 W Gandy Blvd. (813) 533-7533

#### **Dalton Dental**

4511 W Gandy Blvd. (813) 872-8300

#### **Fantastic Sams**

4644 W Gandy Blvd. (813) 831-6544

#### K Nails and Spa

3617 W Gandy Blvd. (813) 831-8191

#### **Lucky Penny Spa**

4467 W Gandy Blvd. (813) 443-0832

#### Mindful Rehabilitation

4707 W Gandy Blvd. (727) 479-8891

#### **NutriSource**

4469 W Gandy Blvd. (813) 443-5363

# **Sport Clips**

3801 W Gandy Blvd. (813) 443-4561

#### Walgreen's

4738 W Gandy Blvd. (813) 837-1848

#### **Your Choice Pharmacy**

4644 W Gandy Blvd. (813) 605-0055

#### **CVS Pharmacy**

4401 W Gandy Blvd. (813) 837-8382

#### **Decker Therapy Services**

4704 W Gandy Blvd. (813) 380-8230

#### **Great Clips**

3688 W Gandy Blvd. (813) 644-4998

#### **Kevin D Slattery PA**

4860 W Gandy Blvd. (813) 839-7474

#### **Massage Redefined**

4707 W Gandy Blvd. (813) 831-9420

#### **Nail Time and Spa**

3680 W Gandy Blvd. (813) 533-7237

#### Sally's Beauty Supply

4471 W Gandy Blvd. (813) 835-9269

#### **The Foot Whisperer**

4810 W Gandy Blvd. (813) 831-9420

### YouFit Health Clubs

4465 W Gandy Blvd. (813) 675-8888

### iHeart Radio

4002 W Gandy Blvd. (813) 832-1000

# Communications

#### **Metro PCS**

4644 W Gandy Blvd. (813) 831-7300

#### **Verizon Wireless**

3698 W Gandy Blvd. (813) 831-5500

#### **T-Mobile**

3801 W Gandy Blvd. (813) 514-4957

# Financial Services

#### **Amscot Financial**

4481 W Gandy Blvd. (813) 835-0735

7-Eleven

4747 W Gandy Blvd.

(813) 837-9509

**Gandy Citgo** 

4702 W Gandy Blvd.

(813) 374-8989

#### **Bank of America**

4109 W Gandy Blvd. (813) 805-1116

#### **Cash America International**

3630 W Gandy Blvd. (813) 832-3333

#### **Grow Financial**

4502 W Gandy Blvd. (813) 839-6328

#### Wells Fargo & Company

4203 W Gandy Blvd. (813) 276-6050

# **Gas Stations**

#### **Chevron Corporation**

4101 W Gandy Blvd. (813) 832-9194

#### **Mobil Lube Express**

3699 W Gandy Blvd. (813) 805-0883

#### Shell Global

4801 W Gandy Blvd. (813) 831-3514

#### Circle K

4803 W Gandy Blvd. (813) 831-9781

#### **Shell Gas Station**

3602 W Gandy Blvd. (813) 831-3514

#### **American RC Galleries**

4901 S West Shore Blvd. (813) 831-2646

#### **Macy's Furniture Gallery**

4130 W Gandy Blvd. (813) 805- 5270

# **Home Goods**

#### **Ceramic Matrix**

4009 W Gandy Blvd. (813) 284-6959

#### **Mattress Firm**

3801 W Gandy Blvd. (813) 837-8014

# Triage Consignment Showcase

4912 S Lois Ave. (813) 805-7600

### **DOMA Home Furnishings**

4005 W Gandy Blvd. (813) 258-4500

#### Scan Design

4221 W Gandy Blvd. (813) 805-2777

# Miscellaneous

#### **Anderson Lesniak Limited Inc**

4921 W Gandy Blvd. (813) 831-9595

#### **BJK Cleaning Services**

4707 W Gandy Blvd. (813) 405-0000

#### **Direct Components, Inc**

4828 W Gandy Blvd. (813) 835-3883

### **Fine Wine and Spirits Warehouse**

4023 W Gandy Blvd. (813) 837-8941

#### **ABM**

4707 W Gandy Blvd. (813) 837-4257

### **Boomerang Transportation**

4475 W Gandy Blvd. (813) 253-4756

### **Dogma Mobile Grooming LLC**

4707 W Gandy Blvd. (727) 698-9500

#### Gamestop

3801 W Gandy Blvd. (813) 831-7515

#### Advercom LLC 4707 W Gandy Blvd.

Bay Area Vapor

4707 W Gandy Blvd. (813) 839-8900

### CastleGarde, Inc.

4911 S West Shore Blvd. (813) 872-4844

#### Easy Pawn

4620 W Gandy Blvd. (813) 902-9333

# Miscellaneous

### **Gandy Animal Hospital**

4714 W Gandy Blvd. (813) 839-1285

#### **Level Talent Group**

4919 S West Shore Blvd. (813) 814-4944

#### **Pica Corporation**

4848 W Gandy Blvd. (813) 831-1999

#### **Rockwell Collins**

4811 W Gandy Blvd. (813) 280-3476

#### **Shiftgig**

4707 W Gandy Blvd. (813) 502-0824

#### **Tampa Laundry Company**

4520 W Gandy Blvd. (813) 902-1000

#### **U-Haul**

3939 W Gandy Blvd. (813) 832-5682

#### **Veterans United Home Loans**

3686 W Gandy Blvd. (813) 835-1516

# Golden Egg Uniforms

4802 W Gandy Blvd. (813) 839-7050

#### **Loupin Construction**

4931 S West Shore Blvd. 813) 440-2165

#### **Phantom Fireworks**

3642 W Gandy Blvd. (813) 839-6751

#### **ROI** Amplified

4905 S West Shore Blvd.

#### **Synergy Internet Business Center**

4465 W Gandy Blvd. (813) 518-8020

#### **Tampa Computer Doctors**

4707 W Gandy Blvd. (813) 514-6716

#### **US Coast Guard Auxiliary**

5108 W Gandy Blvd. (813) 464-0030

#### **Visual Alliance Media**

4842 W Gandy Blvd. (813) 943-6053

#### La Quinta Inn

4620 W Gandy Blvd. (813) 835-6262

#### **Mister HotShine Car Wash**

3622 W Gandy Blvd. (813) 837-9333

#### **Revisionary Esthetics**

4707 W Gandy Blvd. (727) 900-1600

#### **State Farm Insurance**

4644 W Gandy Blvd. (813) 286-3077

#### **Tampa Bay Pet Groomer Academy**

4707 W Gandy Blvd. (813) 805-0030

#### The UPS Store

3690 W Gandy Blvd. (813) 514-8383

#### Value Pawn & Jewelry

4320 W Gandy Blvd. (813) 902-9333

#### **West Coast Master Painter**

4804 W Gandy Blvd. (813) 443-5733

# **Professional Services**

#### Accell Audit and Compliance, P.A.

4868 W Gandy Blvd. (813) 440-6380

#### Jenkins Law, P.L.

4834 W Gandy Blvd. (727) 265-3220

#### **Paris Lee Davis Law Firm**

4707 W Gandy Blvd. (813) 898-6171

# **Diversified Accounting and Tax**

4933 S West Shore Blvd. (813) 658-3650

#### **Law Office Patrick J Cremeens**

4707 W Gandy Blvd. (813) 839-2000

### **Shah Law Offices**

4707 W Gandy Blvd. (813) 765-5297

# Wunderling and Corcoran, CPA, P.A.

4820 W Gandy Blvd. (813) 837-6300

### Fowler Rodriguez Counselors of Law

4923 S West Shore Blvd. (813) 251-1770

#### **O&L Law Group**

4818 W Gandy Blvd. (813) 769-3985

#### The Davis Law Firm

4903 S West Shore Blvd. (813) 944-3178

# Recreational

#### **Arthur Murray Dance Studio**

4011 W Gandy Blvd. (813) 835-1111

#### **Gandy Bait and Tackle**

4923 W Gandy Blvd. (813) 839-5551

# Depth Perception Dive Center

4015 W Gandy Blvd. (813) 689-3483

# **Inshore 2 Offshore Fishing**

5108 W Gandy Blvd. (813) 731-3426

# **Flatsmasters Fishing Adventures**

5108 W Gandy Blvd. (863) 529-9506

#### **Pattinis Bistro and Skate**

4465 W Gandy Blvd. (813) 734-7655

#### Sailor Mike's Bait and Tackle

4925 W Gandy Blvd. (813) 902-9360

# Tampa Fishing Charters

5108 W Gandy Blvd. (813) 477-3814

# Restaurants

#### **81Bay Brewing Company**

4465 W Gandy Blvd. (813) 837-2739

### **Burger King**

4403 W Gandy Blvd. (813) 644-5960

#### Chick-fil-A

3678 W Gandy Blvd. (813) 831-4203

#### **Domino's Pizza**

3801 W Gandy Blvd. (813) 837-0591

### JerkHut Southside Cafe

4495 W Gandy Blvd. (813) 835-5375

#### Marco's Pizza

4711 W Gandy Blvd. (813) 839-1234

#### **Qdoba Mexican Eats**

3801 W Gandy Blvd. (813) 837-0101

#### **Starbucks Coffee**

3619 W Gandy Blvd. (813) 831-5179

#### **Twistee Treat**

4418 W Gandy Blvd. (321) 445-9103

#### Applebee's Neighborhood Grill & Bar

4411 W Gandy Blvd. (813) 252-7951

### Casa Mexicana Bar and Grill

4707 W Gandy Blvd. (813) 443-0962

#### **China Taste**

4711 W Gandy Blvd. (813) 839-1888

#### **Dunkin' Donuts**

4404 W Gandy Blvd. (813) 835-0694

#### **Jersey Mikes Subs**

3684 W Gandy Blvd. (813) 570-7809

#### McDonald's

4818 S Manhattan Ave. (813) 837-3934

#### **Ranch House Grill**

4426 W Gandy Blvd. (813) 831-9759

#### Subway

4644 W Gandy Blvd. (813) 831-1141

#### Wendy's

4314 W Gandy Blvd. (813) 839-8971

# Super Stores

#### **Publix Super Market**

3615 W Gandy Blvd. (813) 831-2691

#### **Target Corporation**

3625 W Gandy Blvd. (813) 835-8333

#### **Winn Dixie**

4317 W Gandy Blvd. (813) 839-5411

#### **Black Jack Pizza and Salads**

3692 W Gandy Blvd. (813) 333-2921

#### **Checkers Drive-In**

4530 W Gandy Blvd. (813) 284-5054

#### **Chipotle Mexican Grill**

3696 W Gandy Blvd. (813) 839-7030

#### **Hooters Restaurant**

4420 W Gandy Blvd. (813) 835-5164

#### **KFC**

4402 W Gandy Blvd. (813) 837-5391

#### **New China**

3801 W Gandy Blvd. (813) 837-6865

#### **Smoothie King**

3694 W Gandy Blvd. (813) 831-0103

#### **Tampa Elks Lodge**

3616 W Gandy Blvd. (813) 831-4280

#### **Walmart Supercenter**

4302 W Gandy Blvd. (813) 371-9444

# **Frequently Asked Questions**

#### Will the Selmon Extension Project alter customer access to Gandy Businesses after construction?

There will be no changes to existing Gandy Blvd access options. All movements that are available today will be preserved. Connection to the Selmon Extension will be a new option for both local and regional travelers.

#### How will the construction of the Selmon Extension affect access to Gandy Boulevard and surounding businesses?

We anticipate leaving the two lanes in each direction of Gandy Boulevard open during peak traffic times. Any needed lane closures will occur during off-peak hours. Any needed major road closures will happen overnight only. Temporary closures of some median-turning movements may occur during the construction of the foundation. However, the closures, if required, would be for short durations and usually at night. The final project will preserve all existing median-turn movements.

#### How will the Selmon Extension affect businesses along Gandy Boulevard?

Construction is always difficult for motorists and businesses. THEA will work with the Gandy Boulevard businesses to identify issues and concerns – and then to address those concerns in our construction methods. THEA will provide continuous project updates that include general project status and construction alerts. When completed, the Selmon Extension will give travelers a choice, stay on Gandy Boulevard or take the 1.9-mile toll lane to connect directly to the Selmon Expressway.

#### Will the Selmon Extension impair Gandy Business sign visibility?

Visibility of business signs along Gandy Boulevard will not be blocked to passing motorists. If necessary, blue business signs (i.e. interim construction signs) will be installed during construction to enhance visibility. In addition, THEA is committed to helping maintain visibility for businesses along Gandy Boulevard by:

- · Elevating the Extension so the base of the structure is at least 30 feet high
- Reducing the number of piers supporting the Extension by 30%
- · Spacing the supporting piers, on average, 200 feet apart

# **Contact Information**



# **Construction or Project Questions**

For construction or project related questions, please call Mellisa McColley at (813) 613-2306 or mellisa@selmonextension.com.

Mellisa serves as the Selmon Extension Project Information Officer. She is excited to support local businesses and keep the public informed on every detail of the project. She can help with any questions or concerns business owners or citizens might have. Up-to-date information will also be provided during her weekly business roundtable meetings, scheduled to begin early 2018.



# **Shop Gandy! Questions**

For Shop Gandy! questions, please email info@shopgandy.com.